



Polley ASSOCIATES
SCHOOL OF REAL ESTATE

Broker Education Requirements

Broker Education Requires 16 Credits (240 Hours)



2 Required Courses

Must Take the Two Mandatory Courses
Developed by the Real Estate Commission

Real Estate Law

30 Hours | 2 Credits

Real Estate Office Management

30 Hours | 2 Credits



No more than four credits of the same topic count toward a broker license. Please contact our office or stop by today for more information. We are always ready to help guide you on the next step of your real estate career.

All enrollments are accepted on a first-paid, first-confirmed basis. A student has not reserved a place in class until registration is complete and tuition is paid in full. Prices as of 06/6/2023.

Prices are subject to change without notice. *Shipping fees may apply. Please visit www.polleyassociates.com for the most current information.

3 Commission Developed Courses

Must Pick Three Commission Developed Courses
(May take more)

Real Estate Finance

30 Hours | 2 Credits

Real Estate Investment

30 Hours | 2 Credits

Real Estate Sales

30 Hours | 2 Credits

Residential Construction

30 Hours | 2 Credits

Residential Property Management

30 Hours | 2 Credits

Basic Appraisal Principles

30 Hours | 2 Credits

Basic Appraisal Procedures

30 Hours | 2 Credits

Valuation of Residential Property

30 Hours | 2 Credits

Valuation of Income Producing Property

30 Hours | 2 Credits

Elective Courses

Choose Your Remaining Six Credits From Below
or Take Additional Commission Developed Courses

Accredited Buyer Representative®

15 Hours | 1 Credit

Seller Representative Specialist®

15 Hours | 1 Credit

Senior Real Estate Specialist®

15 Hours | 1 Credit

Real Estate Negotiation Expert

15 Hours | 1 Credit

NAR® Green Designation: People, Property, Planet, Prosperity

15 Hours | 1 Credit

Forms Used in Real Estate

15 Hours | 1 Credit

Commercial Real Estate Development

30 Hours | 2 Credits

Commercial Real Estate Brokerage

30 Hours | 2 Credits - Online Only